

John W. McCall Chairman

Michael E. Ondesko, Jr.

Robert P. Gardill, II

J. Eric Renner President & CEO

Jacqueline M. Martella

Rex W. McQuaide, Esq.

Jennifer H. Lunden, Esq.

Edward J. Sheehan, Jr.

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# 1ST SUMMIT BANCORP **CORPORATE OFFICERS**

### J. Eric Renner

President & CEO

#### Carol A. Myers

EVP, Treasurer, & Chief **Enterprise Risk Officer** 

**Timothy W. Smith SVP & Secretary** 

Michael J. Paulman

SVP

**Polly A. Previte** 

SVP

1ST SUMMIT BANK LEADERSHIP TEAM

### J. Eric Renner

President & CEO

# Carol A. Myers

EVP, Sr. Chief Financial Officer, & Chief Enterprise Risk Officer

# **Timothy W. Smith**

SVP &

**Chief Information Officer** 

### Polly A. Previte

SVP & Head of Retail Banking

### Karen M. Mento

SVP &

Chief Administrative Officer

#### Michael J. Paulman

SVP & Chief Lending Officer

## Domenic M. Cagliuso

SVP & Sr. Wealth Management **Division Head** 

### Joseph P. Kelly

**SVP & Chief Credit Officer** 

### Jocelyn A. Sauter

**SVP & Chief Human Resources** Officer



1ST SUMMIT BANCORP

Johnstown, Pennsylvania 15904 125 Donald Lane Post Office Box 5480

Second Quarter FINANCIAL REPORT June 30, 2023



1STSUMMIT.BANK

### TO OUR SHAREHOLDERS & FRIENDS:

As we report our second quarter results, interest rates are nearing their peak. The final hikes are always the most painful for the economy. We have experienced the fastest rate increases since the 1980s and the fastest shrinkage in the money supply since the 1930s, which has produced challenges for the entire banking industry. Remember, your company is a strong, well-capitalized, well-diversified community bank.

Despite rising interest rates and inflationary pressures, the bank experienced good loan growth year over year, up \$36 million or 5% to \$745 million at June 30, 2023. While this growth, along with rising interest rates has fueled an increase in interest income, deposit balances show a slight decline of \$9.6 million year over year and are somewhat reflective of the shrinking money supply. While our deposit customers are very loyal, deposit competition and much higher deposit rates have dramatically increased our interest expense, impacting our bottom line.

Banks are experiencing earnings challenges this year as the Federal Reserve increased short-term interest rates at a pace faster than they have since the 1980s. With long-term rates not moving as fast, we have an inverted yield curve. The effect is that it reduces the bank's ability to make up any shortfall in income by investing for the long term. This inverted yield curve puts pressure on financial institutions, as is evident in our earnings and in the value of our equity securities portfolio. Our operating earnings should strengthen once short-term rates begin to decline. And, when the equity portfolio rebounds, it will have a positive impact on income. In addition, given the current earnings challenges, your company has taken steps to reduce expenses. The strategic decision to exit the consumer finance business and close Value Finance will result in cost savings of slightly over \$1 million annually. During the second quarter, the assets of Value Finance were successfully transitioned into the bank and the Value Finance offices were closed.

The Company is well capitalized, with equity capital of over \$99 million or 7.3% of assets at quarter end and a total risk-based capital ratio of 17.7%, well above the 10% required to be considered well capitalized. Asset quality remains strong with nonperforming assets at just 0.55% of total assets. The allowance for loan losses also remains strong at 1.1% of total loans.

Your company continues to explore options to improve and further expand our branch banking presence within the counties we currently serve. We are fortunate to have a strong capital position and a solid balance sheet that will allow us to continue to grow and serve our customers. As always, we value your continued support and confidence in 1ST SUMMIT BANCORP.

John W. McCall Chairman of the Board

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J. Eric Renner President and CEO

# QUARTER ENDING JUNE 30. 2023

Financial Highlights (in thousands except per share data)

NET INCOME	2023		_	2022			
Interest income	\$	12,627	\$	10,822			
Interest expense	·	5,973		1,328			
Net interest income		6,654		9,494			
Provision for loan losses		221		101			
Net Interest Income After			-				
Provision		6,433		9,393			
Other income:							
Service fees		475		473			
Loss on sale of debt securities.		(113)		-			
Wealth management income		520		545			
Other income	_	1,104	_	689			
Total Other Income		1,986		1,707			
Other expense:							
Salaries and benefits		4,421		4,232			
Premises and equipment		1,203		1,098			
FDIC insurance		186		88			
Other expense	_	2,080	_	1,800			
Total Other Expense	_	7,890	_	7,218			
Income Before Taxes		529		3,882			
Income tax (benefit) expense		(98)		549			
Income before change in							
fair value of equity securities	\$	627	\$	3,333			
Change in fair value of	_		_				
equity securities		(419)		(768)			
Income tax (benefit) expense							
on change in fair value of							
equity securities		(88)	_	(161)			
NET INCOME	\$	296	\$	2,726			
	_		_				
PER SHARE DATA	_	2023	_	2022			
Adjusted Net Income	\$	0.29	\$	1.52			
Net Income	\$	0.13	\$	1.25			
Cash Dividends	\$	0.43	\$	0.43			
Book Value	\$	45.19	\$	45.53			
Market Value	\$	75.00	\$	70.00			
	June 30,						
BALANCE SHEET	2023			2022			
Total assets	<b>\$1</b>	,361,027	\$	1,348,212			
Net loans	Ψ1,	745,415	Ψ	708,957			
Investment securities		537,725		571,682			
Deposits	1.	152,755		1,162,357			
Average assets		,388,938		1,340,247			
Borrowed funds	-,	96,932		76,995			
Shareholders' equity		99,021		99,683			
Allowance for loan and		,		55,500			
lease losses	\$	8,287	\$	7,625			
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# SIX MONTHS ENDING JUNE 30, 2023

Financial Highlights (in thousands except per share data)

NET INCOME	_	2023	_	2022
Interest income	\$	25,024	\$	21,009
Interest expense		10,637		2,633
Net interest income		14,387		18,376
Provision for loan losses	_	401		237
Net Interest Income After				
Provision		13,986		18,139
Other income:				0.45
Service fees		922		915
Loss on sale of debt securities Wealth management income		(113)		993
Other income		1,088 2,226		1,322
Total Other Income	_	4,123	_	3,230
Other expense:		4,120		0,200
Salaries and benefits		8,715		8,315
Premises and equipment		2,391		2,170
FDIC insurance		372		176
Other expense		3,952		3,489
Total Other Expense		15,430		14,150
Income Before Taxes		2,679		7,219
Income tax (benefit) expense		(8)		956
*Income before change in				
fair value of equity securities	\$	2,687	\$	6,263
*Change in fair value of				
equity securities		(1,229)		(1,020)
*Income tax (benefit) expense				
on change in fair value of		(0.50)		(014)
equity securities	_	(258)	_	(214)
NET INCOME	\$	1,716	\$	5,457
PER SHARE DATA		2023		2022
*Adjusted Net Income	\$	1.23	\$	2.86
Net Income	\$	0.78	\$	2.49
Cash Dividends	\$	0.86	\$	0.85
Book Value	\$	45.19	\$	45.53
Market Value	\$	75.00	\$	70.00
PERFORMANCE RATIOS		2023		2022
Return on average assets		0.25 %		0.81%
Return on average equity		3.38 %		9.54%
Net interest margin		2.28 %		2.97%
Allowance for loan losses to				
total loans		1.10 %		1.06%
Non-performing loans to total loans		0.94 %		0.32%
Non-performing assets to				
total assets		0.55 %		0.17%
Net overhead to average assets		2.22 %		2.11%
Tier 1 capital ratio		10.03 %		9.90%
		I:4I\		

(Unaudited) (Unaudited)

<sup>\*</sup>This calculation is a non-GAAP measure which adjusts for the impact of the Financial Instruments Rule ASU 2016-01 which requires mark to market accounting through earnings on equity securities