## BOARD OF DIRECTORS

John W. McCall Chairman

Michael E. Ondesko, Jr.

**J. Eric Renner** President & CEO

Rex W. McQuaide, Esq.

Jennifer H. Lunden, Esq.

Edward J. Sheehan, Jr.



## **1ST SUMMIT BANCORP CORPORATE OFFICERS**

**J. Eric Renner** President & CEO

**Carol A. Myers** EVP, Treasurer, & Chief **Enterprise Risk Officer**  **Michael J. Paulman** SVP

**Timothy W. Smith** SVP & Secretary

**Polly A. Previte** SVP

## **1ST SUMMIT BANK LEADERSHIP TEAM**

**J. Eric Renner** President & CEO

**Carol A. Myers** EVP, Sr. Chief Financial Officer, & Chief Enterprise Risk Officer

**Timothy W. Smith** SVP & **Chief Information Officer** 

**Polly A. Previte** SVP & Head of Retail Banking

Karen M. Mento SVP & **Chief Administrative Officer** 

Michael J. Paulman SVP & Chief Lending Officer

**Domenic M. Cagliuso** SVP & Sr. Wealth Management **Division Head** 

Joseph P. Kelly SVP & Chief Credit Officer

**Jocelyn A. Sauter** SVP & Chief Human Resources Officer



FIRST CLASS MAIL US POSTAGE

PAID

PERMIT NO. 1715 PITTSBURGH PA

**1ST SUMMIT BANCORP** of Johnstown, Inc ohnstown, Pennsylvania 15904 125 Donald Lane Post Office Box 5480

Fourth Quarter

# **FINANCIAL REPORT** December 31, 2023





**1STSUMMIT.BANK** 

#### TO OUR SHAREHOLDERS & FRIENDS:

As we close out 2023, 1ST SUMMIT BANCORP looks forward to celebrating our 100th year anniversary and continuing our heritage of building meaningful relationships with our customers, shareholders, and communities. We are looking to the future with unwavering confidence.

2023 was a challenging year for the banking industry. We have seen the Federal Reserve increase interest rates by some 525 basis points over the last two years as they battle to tame inflation. This extremely high interest rate environment has put tremendous pressure on bank margins. However, as inflation has been falling, there does appear to be some positive stabilization taking place.

Reported net income totaled \$2.6 million for the full year of 2023, a decline of \$8.9 million compared to a record net income of \$11.5 million in 2022. The decline in net income year-over-year was driven by a \$11.2 million or 30.4% decline in the Company's net interest income. While higher rates and positive loan growth did drive a lift in interest income, up \$5.8 million or 13%, this was offset by the 208% or \$17 million increase experienced in the Company's interest expense paid on deposits and borrowings. We expect our operating earnings to improve once short-term rates decline, coupled with the many other initiatives we are taking to grow higher yielding loans and gather lower-cost core deposits. The two new community offices we opened in Altoona and Greensburg in the fourth quarter of 2023 will be instrumental in achieving these growth objectives.

From a balance sheet perspective, our loan portfolio grew \$28.4 million or 4%. With the rapid rise in interest rates, the mix of our deposits shifted from lower-cost checking and savings to more expensive CDs as deposit customers demanded higher returns. Despite the deposit volatility and competitive environment in 2023, total deposits ended the year \$25 million higher than 2022.

The Company is well capitalized with equity capital of over \$101 million, or 7.4% of assets at year end and a total risk-based capital ratio of 17.4%, which is significantly above the 10% to be considered well capitalized. The cash dividend in 2023 was \$1.72 per share, up \$.01 per share over the prior year. This marked the 47th straight year of a cash dividend increase. Additionally, asset quality remains strong with nonperforming assets at 0.59% of total assets. The allowance for loan losses also remains strong at 1.03% of total loans.

We have had many accomplishments in 2023 and our strong capital position and a solid balance sheet will allow us to be future focused as we move into 2024. As always, we are grateful for your continued support and confidence in 1ST SUMMIT BANCORP.

John W. McCall Chairman of the Board

```
J. Eric Renner
```

## President and CEO

#### QUARTER ENDING DECEMBER 31, 2023

Financial Highlights (in thousands except per share data)

NET INCOME	_	2023	2022		
Interest income	\$	13,068	\$	12,382	
Interest expense		7,615	,	3,313	
Net interest income		5,453		9,069	
Provision for loan losses		131		30	
Net Interest Income After					
Provision		5,322		9,039	
Other income:					
Service fees		564		479	
Loss on sale of debt securities.		-		-	
Wealth management income		520		515	
Other income	_	817		765	
Total Other Income		1,901		1,759	
Other expense:		4 4 0 0		4.405	
Salaries and benefits		4,183		4,495	
Premises and equipment FDIC insurance		842 126		1,094 95	
Other expense		2,427		2,030	
Total Other Expense	_	7,578		7,714	
	_				
Income Before Taxes		(355)		3,084	
Income tax (benefit) expense		(408)		338	
*Income before change in	¢	50	ሱ	0746	
fair value of equity securities	\$	53	\$	2,746	
*Change in fair value of equity securities		884		345	
*Income tax (benefit) expense		004		040	
on change in fair value of					
equity securities		186		72	
NET INCOME	\$	751	\$	3,019	
	<b>.</b>	731	φ	3,019	
PER SHARE DATA	2023		2022		
*Adjusted Net Income	\$	0.02	\$	1.25	
Net Income	\$	0.34	\$	1.38	
Cash Dividends	\$	0.43	\$	0.43	
Book Value	\$	46.32	\$	46.26	
Tangible Book Value Excluding AOCI	\$	59.10	\$	60.20	
	December 31,				
BALANCE SHEET	_	<b>2023</b> 2022		2022	
Total assets	\$1	,371,718	\$ 1	,361,775	
Net loans	Ŧ -	754,540		726,537	
Investment securities	535,239			559,959	
Deposits	<b>1,185,556</b> 1,160,735				
Average assets	<b>1,390,979</b> 1,367,060				
Borrowed funds		71,477		90,324	
Shareholders' equity		101,487		101,285	
Allowance for loan and					
lease losses	\$	7,871	\$	7,498	

(Unaudited)

#### TWELVE MONTHS ENDING DECEMBER 31, 2023

Financial Highlights (in thousands except per share data)

NET INCOME	_	2023		2022
Interest income	\$	50,822	\$	45,040
Interest expense		25,157		8,159
Net interest income		25,665		36,881
Provision for loan losses		700		368
Net Interest Income After				00 5 4 0
Provision Other income		24,965		36,513
Service fees		2 0 2 0		1,899
Loss on sale of debt securities		2,039 (113)		1,033
Wealth management income.		2,072		2,024
Other income		3,846		2,857
Total Other Income		7,844		6,780
Other expense:				
Salaries and benefits		17,068		17,229
Premises and equipment		4,261		4,338
FDIC insurance		627		360
Other expense	_	8,614	_	7, <u>388</u> 29,315
Total Other Expense	_	30,570	_	
Income Before Taxes		2,239		13,978
Income tax (benefit) expense		<u>(770</u> )		1,762
Income before change in fair value of equity securities	\$	3,009	\$	12,216
*Change in fair value of	<b>.</b>	3,009	φ	12,210
equity securities		(460)		(890)
*Income tax (benefit) expense		(100)		(000)
on change in fair value of				
equity securities		(97)		(187)
NET INCOME	\$	2,646	\$	11,513
PER SHARE DATA		2023		2022
*Adjusted Net Income	\$	1.37	\$	5.58
Net Income	\$	1.21	\$	5.26
Cash Dividends	\$	1.72	\$	1.71
Book Value	\$	46.32	\$	46.26
Tangible Book Value Excluding AOCI	\$	59.10	\$	60.20
PERFORMANCE RATIOS		2023		2022
Return on average assets		0.19 %		0.84%
Return on average equity		2.74 %		10.90%
Net interest margin		2.06 %		2.93%
Allowance for loan losses to				2.00 /0
total loans		1.03 %		1.02%
Non-performing loans to total loans		0.99%		0.57%
Non-performing assets to				
total assets		0.59 %		0.34%
Net overhead to average assets		2.20 %		2.14%
Total risk-based capital		9.88 %		10.12%

(Unaudited)